

# Supply of Brazilian Black Slate: An Important Update on How We Supply

## We want to be open about why the way we supply Natural Brazilian Black Slate is changing.

In May 2025, we introduced a selection service for customers wanting cleaner, plainer and more consistent-looking Brazilian Black Slate. Since then, we have monitored container deliveries closely and trialled the process ourselves. What we have learned is that, while well intended, this is simply not a sustainable long-term way to supply a natural product.



### We've learned a lot

Brazilian Black Slate is a natural product and it comes as it comes from the ground. Some pieces are plainer and darker, while others may show heavier riven texture, stronger tonal change, natural markings or more distinctive character. This is part of the product and is not something that can be removed at source.



### Why selection hasn't worked

We tried to carry out the selection ourselves, but to create one crate of cleaner-looking slabs we often have to open several other crates and remove the best pieces. This leaves the remaining stock unbalanced and creates growing quantities of perfectly usable slate that become much harder to sell. Put simply, it is not a viable way to supply a natural product.



### The fairest way forward

We still want customers to receive the nicest possible mix of stock, and we will continue to check orders carefully. However, we can no longer offer a selection or matching service based on colour, markings or texture. Brazilian Black Slate will now be supplied as the natural material that it is, with the variation that naturally occurs within it.

60%

Typical Brazilian  
Black Slate

20%

Cleaner /  
Plainer Pieces

20%

More Distinctive  
Natural Pieces

Approximate overall guide only – the exact mix will vary because  
Brazilian Slate is a natural product.

“

We know this is a change for some customers, but we would rather be open about what Brazilian Black Slate really is than continue trying to supply it in a way that simply does not work.

Thank you for your continued support and understanding.

*Simon Lloyd-Jones*

Simon Lloyd-Jones  
Managing Director



## What this means from 1 September 2026

From this date, we will no longer select or match individual Brazilian Black Slate slabs by colour, markings or texture.



You will receive a natural mixture of slabs in every crate.



Orders are typically around 60% standard, 20% plainer and 20% more distinctive riven pieces.



The more dramatic pieces are usually the minority, but they should still be expected.



Product photos and samples are representative only.



Natural variation is normal and should be expected.



Genuine damage or faults will still, of course, be dealt with.

We believe this is the fairest, clearest and most sustainable way to supply genuinely natural Brazilian Black Slate.



**CLICK HERE**

to view our Brazilian  
Black Slate  
Characteristics Guide →